

Summary Value Assessment Report as at 29<sup>th</sup> December 2023

Waystone Fund Services (UK) Limited (“WFSL”) in its capacity as the Authorised Corporate Director for the WS Guinness Equity Income Fund (the “Fund”) continuously reviews the value the fund delivers to investors throughout the year. This annual report enables WFSL to provide you with its assessment that the Fund delivers value on a consistent basis. Where issues have been identified, WFSL is engaged, seeking improvements.

This report summarises the conclusions reached by the WFSL Board of Directors and the WFSL Fund Governance Committee (“FGC”) on whether the Fund has delivered value to investors during the period. The framework used by WFSL takes into account seven criteria as outlined below. In order to reach this conclusion, WFSL has analysed Fund information on costs, services and performance and has also made comparisons where appropriate. WFSL has also engaged with Guinness Asset Management Limited, the Investment Adviser and Sponsor of the Fund, as part of the process. This report is a summary of the overall conclusions reached, split by the seven criteria.

The overall assessment for each criteria is shown by the colour of the circle: Green is satisfactory (the Fund is delivering value based on that measure), Amber means some issues have been identified and Red means the Fund is not delivering value based on that measure and action is required to rectify.

The report concludes with an overall assessment of value which takes into account all of the seven criteria.

**Is the performance of the Fund, after charges over an appropriate timescale, in line with the Fund’s investment objectives, policy and strategy?**

**Performance**

**Review performed:**

- Review of Fund performance after costs compared to stated objectives to provide a combination of both capital growth and income over the long term (7 to 10 years).

**Conclusion:**

- As the Fund only launched in November 2020, it cannot be measured against its objective to provide investors with capital growth over the long term (7 to 10 years). However, the Fund has significantly outperformed both its comparator benchmarks (MSCI World Index and Investment Association (“IA”) Global Equity Income Sector) on a cumulative basis since launch in November 2020.
- The Fund has also achieved much greater risk adjusted returns compared to both the index and sector since launch.

**Steps taken as part of, or as a consequence of, assessment:**

- None.

**Are the costs of providing the service reasonable and fair?**

**Costs**

**Review performed:**

- Review of Fund costs including the Periodic Charge and other elements which make up the Ongoing Charges Figure (“OCF”).

**Conclusion:**

- Costs charged to the Fund are consistent with Prospectus disclosures and are charged at competitive rates.
- External costs are in accordance with agreed rates.
- Periodic reviews of external provider costs are made to ensure services are provided on a competitive basis.

**Steps taken as part of, or as a consequence of, assessment:**

- None.

**Have economies of scale been passed onto investors as the Fund has grown?**

**Economies of Scale**

**Review performed:**

- Review of total Fund costs (OCF) over time compared to Fund size.

**Conclusion:**

- The Fund is £92.0m in size and has grown since launch in November 2020.
- On 1 July 2021 the Periodic Charge was reduced from 0.89% to 0.79% to benefit investors within the Fund by reducing the OCF.
- The Periodic Charge is not tiered.

**Steps taken as part of, or as a consequence of, assessment:**

- None.

## Comparable Market Rates

### Are the Fund costs reasonable when compared to other comparable Funds?

#### Review performed:

- Review of Fund OCF compared to other Funds within the IA Global Equity Income sector.

#### Conclusion:

- The OCF is low compared to the median of all Funds within the sector.
- The OCF is also low compared to Funds of a similar size within the sector.

#### Steps taken as part of, or as a consequence of, assessment:

- None.

## Comparable Services

### Are the services provided to the Fund good value when compared to other services provided by the Authorised Corporate Director ("ACD")?

#### Review performed:

- Comparison of rates charged by the ACD to the Fund with rates charged to other mandates.

#### Conclusion:

- The amounts charged to the Fund are reasonable in light of the Fund size and services offered when compared to other services provided by the ACD to other mandates.

#### Steps taken as part of, or as a consequence of, assessment:

- None.

## Classes of Units

### Do any shareholders hold shares in classes subject to higher charges than those applying to other classes with substantially similar rights?

#### Review performed:

- Review of shareholders in all share classes.

#### Conclusion:

- The Periodic Charge and OCF on both share classes (Y Accumulation & Y Income) are identical so all shareholders are subject to the same rights and charges.

#### Steps taken as part of, or as a consequence of, assessment:

- None.

## Quality of Service

### Is the range and quality of services provided to investors of good quality?

#### Review performed:

- Review of range and quality of all services provided to shareholders. This review involved identification of services and assessment of quality via review of relevant key performance indicators ("KPIs").

#### Conclusion:

- The range of services provided by the Investment Adviser, the ACD and other third parties is comprehensive.
- The quality of services provided by the Investment Adviser, the ACD and other third parties is high.
- The level of Fund charges is therefore felt to be commensurate with the range and quality of services provided.

#### Steps taken as part of, or as a consequence of, assessment:

- None.

## Overall Assessment

### Conclusion - Overall Assessment

WFSL's assessment (as the ACD of the Fund) is that the WS Guinness Global Equity Income Fund has delivered overall value to investors over the period.

