Investment Commentary - July 2023



RISK

This is a marketing communication. Please refer to the prospectuses, KIDs and KIIDs for the Funds, which contain detailed information on their characteristics and objectives, before making any final investment decisions.

The Funds are equity funds. Investors should be willing and able to assume the risks of equity investing. The value of an investment and the income from it can fall as well as rise as a result of market and currency movement, and you may not get back the amount originally invested. Further details on the risk factors are included in the Fund's documentation, available on our website.

Past performance does not predict future returns.

Launch 19.12.2013 Index MSCI Europe ex UK Sector IA Europe Excluding UK Manager Nick Edwards Irish Domiciled Guinness European Equity Income Fund TB Guinness European Equity Income Fund TB Guinness European Equity Income Fund

OBJECTIVE

The Guinness European Equity Income Funds are designed to provide investors with exposure to high-quality dividend-paying companies in the Europe ex UK region. The Funds aim to provide capital appreciation and a source of income that has the potential to grow over time. The Funds are actively managed and use the MSCI Europe ex UK Index as a comparator benchmark only.

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COMMENTARY

In the second quarter of 2023 the Guinness European Equity Income Fund produced a total return of 0.5% (in GBP) versus the MSCI Europe ex UK Index return of 0.1%. The Fund therefore outperformed the index by 0.4%. It is pleasing to see that the Fund ranks in the first or second quartile of the IA Europe excluding UK sector across all main timeframes. Investors based in the UK may be interested to note that the new onshore version of the Fund – the TB Guinness European Equity Income Fund – pays a quarterly dividend and offers a 0.35% OCF on Class Z shares for early investors.

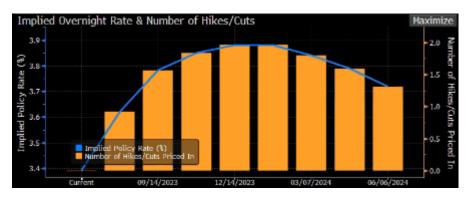
On June 15th the European Central Bank (ECB) raised its three key interest rates by a further 25bps, taking the deposit rate to 3.5%, after Eurozone core inflation reached a new high of 5.7% in May and remained ahead of expectations at 5.4% in June, driving shorter-dated government bond yields higher over the quarter vs the Q1 close. The ECB also revised up its forecasts for inflation in the Euro area, expecting:

- Headline inflation to average 5.4% in 2023, 3.0% in 2024 and 2.2% in 2025.
- Core inflation (excluding energy and food) of 5.1% in 2023, before declining to 3.0% in 2024 and 2.3% in 2025.
- GDP growth of 0.9% in 2023, 1.5% in 2024 and 1.6% in 2025.

There are a quite a lot of moving parts currently, with arguably positive implications for the consumer against a difficult backdrop and negatives for leverage, liquidity and high valuations.

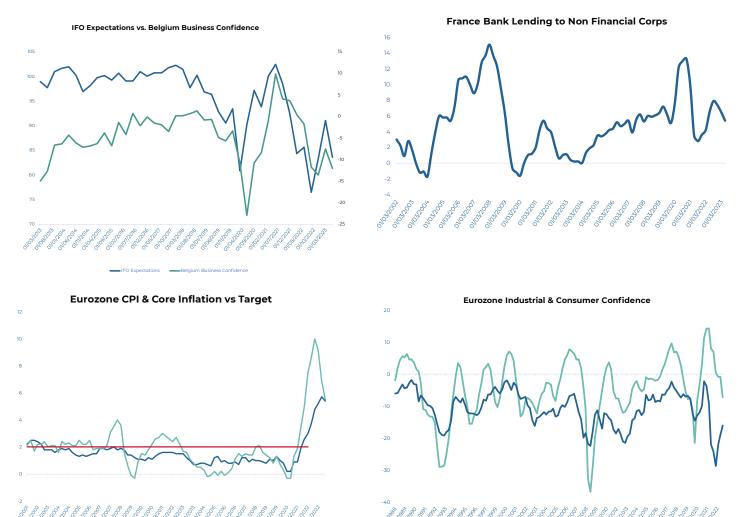
In response to sustained sticky core inflation and robust wage growth, the market has now moved to price in higher interest rates for longer with a peak just below 3.9% in November 2023 through to H1 2024. The ECB also confirmed it will discontinue reinvestments under the asset purchase programme from July 2023, expecting to shrink its balance sheet by some €25bn per month. Meanwhile, in spite of the rebound in the banking sector post the SVB / Credit Suisse crisis, other key leading indicators such as bank lending and M1 continue to contract, leading to weakening across industrial confidence indicators. This has arguably negative implications for leverage and liquidity – something that your fund is prepared for given its balanced positioning and quality focus on persistent high cash returns and balance sheet strength.





ECB implied policy rate and number of hikes. Data as at end Q2 2023. Source: Bloomberg.

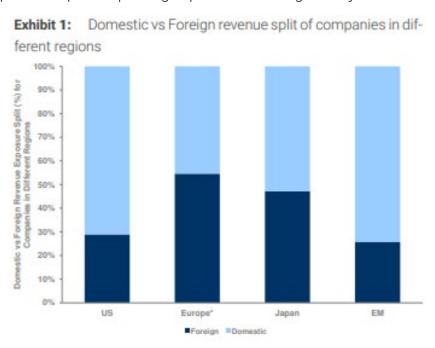
It will take some time for the full effects of the recent and fastest hiking cycle in four decades to become clear, and further weakening in key data would not be a surprise. However, the data also point to some positives. Rapidly falling headline inflation (now +5.5% vs. highs of +9.2% at H1 2022, and already back to just 1.9% in Spain) along with sticky core/services inflation, primarily driven by wage growth, has positive implications for consumer spending. It is also noteworthy that in spite of the obvious concerns around refinancing and mortgage costs, high yield spreads remain relatively benign at the mid to lower end of historic ranges vs government bonds.



Clockwise from top left: IFO Expectations and Belgium Business Confidence, France bank lending to NF corporates, EU Industrial and Consumer Confidence, and Eurozone CPI and Core inflation. Data as at end Q2 2023. Source: Bloomberg.



The tailwind from the uplift in fiscal spending in Europe is softening into 2024. The recovery out of Asia, notably China, key for Europe's globally facing markets, has been softer than might have been expected. However, on the latter there has been some talk of additional policy support ahead of the July politburo meeting; while on the former one should bear in mind the €750bn Recovery Fund runs through 2026, accompanied by potential further tailwinds from the Net-Zero Industry Act (NZIA) and overall robust levels of climate capex through into the next decade and beyond, with the EC estimating €620bn per annum of additional public and private spending required to meet its green objectives.

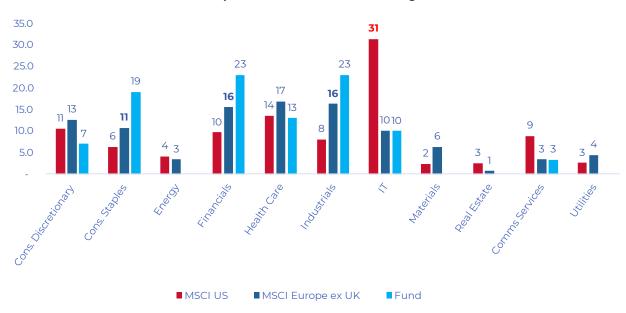


Percent domestic vs foreign revenue exposure across main regions. Source: Morgan Stanley, published 27.06.2023

The strength in technology stocks related to artificial intelligence, mainly in the US, also had a dampening effect on sentiment towards European equities over the second quarter of 2023, with fund flows turning negative once again, but with corporate buying remaining robust. The MSCI Europe ex UK Index's Technology sector exposure is just 10% vs nearly 30% in the US and just under 25% for MSCI Asia ex Japan. This brings us back to the US/Europe and Fund sector weights chart we have often presented here. This is a two-sided argument; MSCI Europe ex UK offers higher exposure to arguably less exciting but high-quality and reasonably valued areas of the market that stand to do well in a more inflationary and higher interest rate environment. Notably, there are globally leading consumer brands with a strong track record for passing on price rises, Financials with upside exposure to interest rates, and world-class industrial automation and electrification market leaders well placed to benefit from rising climate capex into the next decade and beyond. Meanwhile the effect of sustainably higher discount rates on relatively high valuations in some areas of the market remains to be seen.



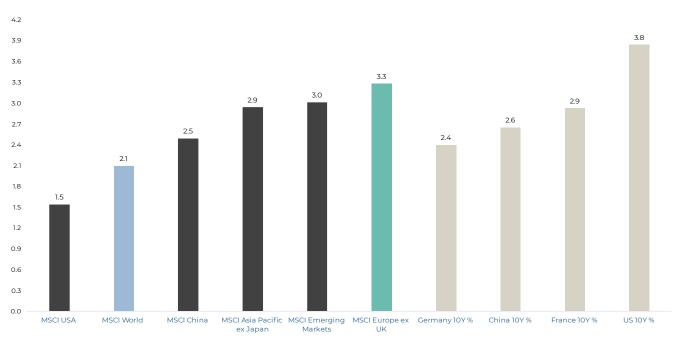
MSCI US vs Europe ex UK and Fund Sector Weights %



Sector weights across MSCI Europe ex UK, MSCI USA and Fund as of 31 May 2023. Source: Bloomberg.

At the end of Q2 2023 the Europe ex UK region remains the highest-yielding main region, with premium levels of income available across Europe's quality sectors and globally leading companies such as those held in the Guinness European Equity Income Fund. All this against a backdrop of historically relatively low valuations vs MSCI USA, resulting in a portfolio offering a dividend yield of over 2x / 1.5x MSCI US / World, levels of return on equity (ROE) broadly equivalent to MSCI US, all for a price-earnings multiple in line with MSCI Europe ex UK at under half of the leverage.

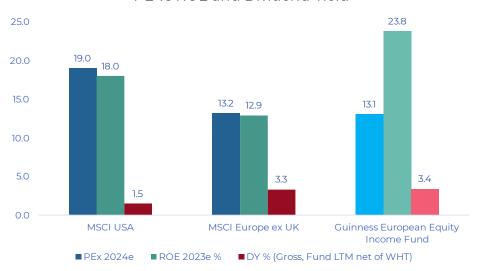
MSCI Indices Estimated Dividend Yields & main 10Y Govt. Bond Yields



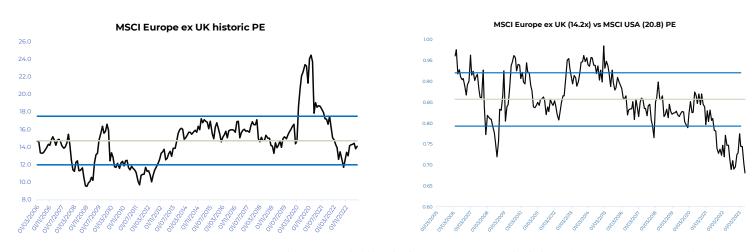
Estimated Dividend Yields and main 10Y govt. bond yields across main regions as of 30.06.2023. Source: Bloomberg.



PE vs ROE and Dividend Yield



Fund PE, RoE and DY% vs MSCI Europe ex UK and MSCI US as of 30.06.2023. Source: Bloomberg.



MSCI Europe ex UK historic PE (left) and relative to MSCI USA (right) as of 30.06.2023. Source: Bloomberg.



DIVIDENDS SUMMARY

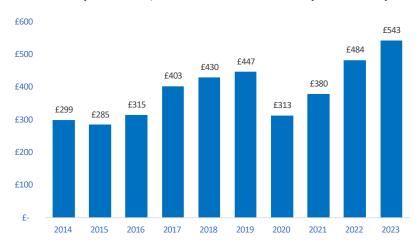
The Guinness European Equity Income Fund went ex its H1 dividend on Monday 3rd July 2023 for payment on 31st July. The H1 dividend equates to over 80% of the full-year distribution, with the second smaller dividend to be declared at the beginning of January 2024 for payment at month end. The new onshore version of the fund, the TB Guinness European Equity Income Fund, also went ex on 3rd July (pay date 31st August) the second of four quarterly dividends. Visibility over the full-year dividend is high, with just six smaller interim dividends remaining to be declared. So far, 23 companies have proposed to grow their divided year-on-year, while seven companies plan to hold their dividend flat. No portfolio companies expect to cut their dividend.

Some key points for the Guinness European Equity Income Fund dividend as the Fund went ex (05.07.2023):

- H1 Dividend +15% year-on-year
- Last 12 months' dividends +22% vs 2019
- Compound annual growth rate since launch: 6.9% (Class Z shares)
- Dividend Yield 3.4% post withholding tax, just ahead of MSCI Europe ex UK at 3.3%,

(Historic yield reflects the distributions declared over the past 12 months expressed as a percentage of the mid-market price, as at the stated date. It does not include any preliminary charges. Investors may be subject to tax on the distribution.)

Income paid on £10,000 investment at launch (Class Z GBP)



Class Z GBP, trailing 12 months. Data as at 5th July 2023. Source: Link, Bloomberg.



	•	# divs		-	1st Ex date	2nd Ex	-	-	-			•		
Name	Sector	/ year		Currency	2023	date 2023	1st	2nd	3rd	4th	2023	Growth YoY	v 2019	DYe %
Capgemini SE	Information Tech	1	FR	EUR	30/05/2023		3.25				3.25	35%	91%	1.9
Melexis	Information Tech	2	BE	EUR	10/05/2023	18/10/2023	2.20	1.30			3.50	35%	59%	4.0
EssilorLuxottica SA	Healthcare	2	FR	EUR	08/06/2023		3.23				3.23	29%	58%	1.9
Kaufman & Broad	Consumer Discret	1 1	FR	EUR	31/05/2023		2.40				2.40	23%	-4%	9.4
Atlas Copco	Industrials	2	SE	SEK	28/04/2023	19/10/2023	1.15	1.15			2.30	21%	46%	1.6
Universal Music Group	Communications	2	NL	EUR	30/05/2023	10/10/2023	0.27	0.25			0.52	18%	NA	2.5
Novo Nordisk A/S	Health Care	2	DK	DKK	24/03/2023	18/08/2023	8.15	4.80			12.95	16%	59%	1.1
Legrand SA	Industrials	2	FR	EUR	02/06/2023		1.9				1.90	15%	42%	2.2
Euronext NV	Financials	1	FR	EUR	23/05/2023		2.22				2.22	15%	58%	3.6
Assa Abloy AB	Industrials	1	SE	SEK	27/04/2023	10/11/2023	2.40	2.40			4.80	14%	37%	1.9
Deutsche Boerse AG	Financials	1	DE	EUR	17/05/2023		3.60				3.60	13%	33%	2.2
AXA SA	Financials	1	FR	EUR	08/05/2023		1.70				1.70	10%	27%	6.7
Schneider Electric SE	Industrials	1	FR	EUR	09/05/2023		3.15				3.15	9%	34%	2.0
Helvetia Holding AG	Financials	1	СН	CHF	03/05/2023		5.90				5.90	7%	23%	4.9
Nestle SA	Consumer Staples	1	СН	CHF	24/04/2023		2.95				2.95	5%	20%	2.8
Recordati Industria Sp	△ Health Care	2	IT	EUR	22/05/2023	20/11/2023	0.60	0.57			1.17	4%	23%	2.7
Mercedes	Consumer Discret	1	DE	EUR	04/05/2023		5.20				5.20	4%	60%	7.3
TietoEVRY Oyj	Information Tech	1	FI	EUR	24/03/2023	22/09/2023	0.725	0.725			1.45	4%	0%	6.0
Danone SA	Consumer Staples	1	FR	EUR	09/05/2023		2.00				2.00	3%	3%	3.6
Deutsche Post AG	Industrials	1	DE	EUR	05/05/2023		1.85				1.85	3%	61%	4.2
Banca Generali	Financials	1	IT	EUR	20/02/2023	22/05/2023	0.80	1.00			1.80	3%	44%	4.2
ABB Ltd	Industrials	1	CH	CHF	27/03/2023		0.84				0.84	2%	5%	2.5
Roche Holding AG	Health Care	1	CH	CHF	16/03/2023		9.50				9.50	2%	9%	3.5
Royal Unibrew	Consumer Staples	2	DK	DKK	26/04/2023		14.50				14.50	0%	34%	2.4
Unilever NV	Consumer Staples	4	GB	EUR	23/02/2023	27/04/2023	0.4268	0.4268	0.4268	0.4268	1.71	0%	5%	3.6
Salmar ASA	Consumer Staples	2	NO	NOK	09/06/2023		20.00				20.00	0%	-13%	4.6
Amundi SA	Financials	1	FR	EUR	22/05/2023		4.10				4.10	0%	41%	7.8
Mapfre SA	Financials	2	ES	EUR	23/05/2023	24/11/2023	0.085	0.06			0.15	0%	-1%	8.2
Henkel AG Ords	Industrials	1	DE	EUR	17/04/2023		1.83				1.83	0%	0%	2.9
Konecranes Oyj	Industrials	1	FI	EUR	30/03/2023		1.25				1.25	0%	4%	3.5

Fund holdings' proposed year-on-year dividend growth in local currency. Data as at 30.06.2023. Source: Bloomberg

Our focus on proven track records of generating persistent high cash returns in all weather, supported by strong balance sheets and structural growth drivers means our companies should prove well placed to navigate current headwinds and pass on inflationary pressures in the form of a steadily rising stream of dividends.



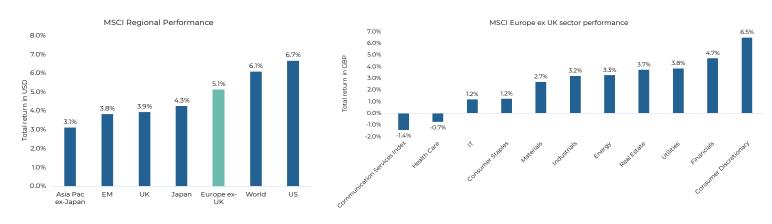
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PERFORMANCE DRIVERS



German Sovereign Yields as at end Q2 2023 vs Q1 2023. Source: Bloomberg

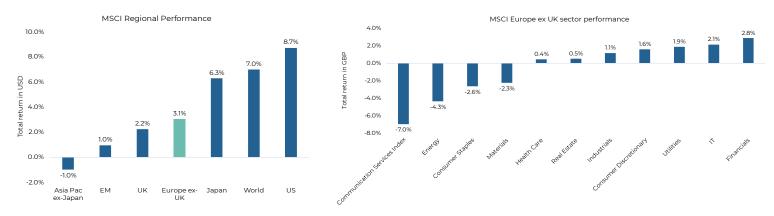
Over the second quarter of 2023, short-dated government bond yields continued their rise as the market moved to price in a longer period of above-target inflation. Against a backdrop of persistent wage inflation and now falling input costs, this was supportive for the Consumer Discretionary sector, which rose +6.5% in GBP in the month of June. Financials was the second-best performing sector in June, rising +4.7%, broadly benefiting from rises in interest rates. At the other end of the spectrum, bond proxies, notably Communication Services, continued to perform poorly amid greater competition for capital. Some higher-multiple or higher-growth sectors including Healthcare and IT underperformed the market in June as discount rates rose.



MSCI World Index geographic total return breakdown for June 2023, in USD (left), and MSCI Europe ex UK sector performance, in GBP (right). Source: Bloomberg.

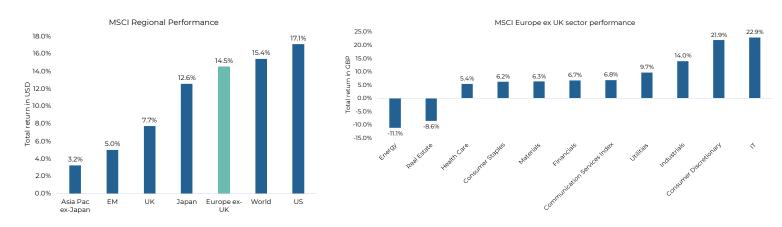
For the whole of Q2 it was a similar story, with Financials the best performing sector, but followed by IT (benefitting from the strong performance of AI-related stocks). While Communications Services was also the worst performing sector -7.0%, followed by Energy -3.6% as global demand continued to ebb.





MSCI World Index geographic total return breakdown for Q2 2023, in USD (left), and MSCI Europe ex UK sector performance, in GBP (right). Source: Bloomberg

Year-to-date, IT is the best performing MSCI Europe ex UK sector, up +22.9%, driven by the strong performance of AI-related stocks and also robust semiconductor capex trends as governments and corporates look to de-risk excessive China exposure. It was followed by Consumer Discretionary +21.9% and Industrials +14.0%, with the former taking over from the latter as we moved from QI to Q2 and input costs fell while China's rebound softened.



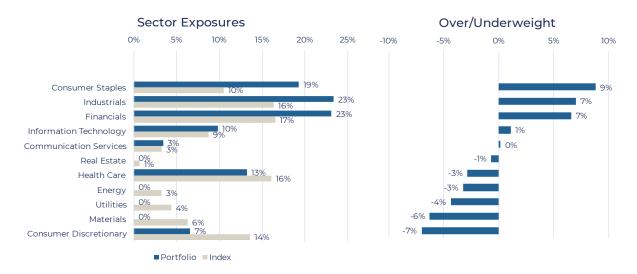
MSCI World Index geographic total return breakdown YTD 2023, in USD (left), and MSCI Europe ex UK sector performance, in GBP (right).

Source: Bloomberg

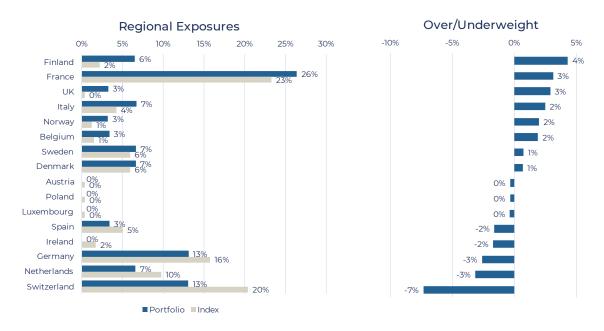
POSITIONING

Your Fund holds no exposure to highly cyclical areas such as mining and oil or regulated ones including utilities, telecoms and banks. Few companies from these sectors make it into our universe due to our focus on quality and persistent high cash returns. Industrials, Consumer Staples, and Financials (exchanges, insurers and wealth managers) remain our sector overweight holdings. This leaves the Fund well balanced between quality defensives (44%, a high since strategy inception, across Staples, Healthcare, exchanges within Financials and Universal Music Group in Comm. Services) and high-quality cyclicals (56%). The Fund has a small overweight to the IT sector, but nearly all the companies held in the Fund are notable for their best-in-class use of technology, notably our overweight Industrials sector is focused almost entirely on globally leading industrial technology and automation which looks well placed for the decade ahead. For a sector breakdown of positioning since launch please see our annual review 2022.

GUINNESS



Left: Sector weightings, Right: Sector overweight / underweight vs. MSCI Europe ex UK.



Left: Country weightings, Right: Country overweight / underweight vs. MSCI Europe ex UK.

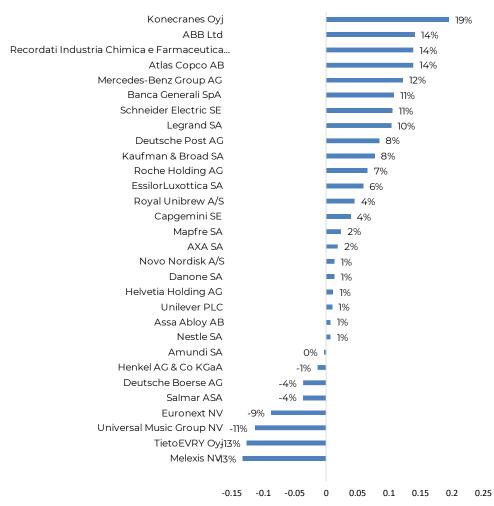
When applied to Europe excluding the UK, the Guinness approach to equity income approach results in a natural bias towards high-quality northern European markets, with overweight exposures to Scandinavia and France, and Italy following the three switches made last quarter. The overweight exposure to northern Europe results from two factors. First, we find more high-quality companies with attractive long-term dividend growth potential in Scandinavia and Northern Europe, and secondly, some of these countries represent quite low weights in the MSCI Europe ex UK Index. Perhaps more importantly in the current context, the Fund is predominantly invested in globally leading European companies, irrespective of where they are listed.



HOLDINGS PERFORMANCE ANALYSIS

There were no changes to portfolio holdings over the second quarter. Financials and IT were the best performing sectors in the index, but at the Fund level it was principally Industrials and Consumer Discretionary that drove performance, while two of our IT holdings underperformed.

Stock performance over Q2 2023 (EUR)



Individual stock performance over Q2 2023, in EUR. Source: Bloomberg.

Over Q2 2023 the best performing two holdings in EUR were **Konecranes +19%, ABB +14%,** while the worst performing two holdings were **Melexis -13%** and **TietoEVRY -13%**.

Konecranes (+19.5%) was our best performing stock in June and over the quarter, supported by strong Q1 results with orders +18% year-on-year leading to an order book +32% year-on-year at all-time highs of €3.3bn. Sales rose +34% and Ebitda +116% with operating margins of 9.8%



vs 5.5% year-on-year. This is notable for an industrial cyclical against a backdrop of weak manufacturing PMIs (<50 for eleven consecutive months) and reflects a strong demand environment for global lifting automation services and successful cost price pass through alongside falling input costs ex labour. The ongoing efficiency plan is going well with management increasing its estimate of Ebitda benefit by some 25%. The dividend (3.7% yield) has been proposed to remain flat year-on-year in 2023 but we note news of falling working capital requirements. Recent commentary also highlighted new sources of demand including nuclear, and an increased focus on customer centricity and (higher-margin) service revenue. On around ten times next year's earnings, Konecranes continues to be priced for low growth at a time when capex on efficiency and automation is picking up. The multiple also remains miles apart from former parent company Kone (lifts) on c.22x where

GUINNESS

service comprises 50% of sales vs 38% (YE 2022) at Konecranes, which continues to seem anomalous given a good degree of similarity across business models, albeit of course serving different industries.

ABB (+14.0%) was the second-best performing stock over the quarter, supported by broad strength in both electrification and process industry end markets. ABB reported sales and order growth of 13% and 9% respectively and an increase in its FY revenue growth target to at least 10% vs over 5% previously



along with growth in margins, amid reports of no further significant supply constraints. The Motion division (23% of sales) saw robust top-line growth of 23% year-on-year at constant currency, with strong demand for efficient drives. Electrification (45% of sales) grew +11% year-on-year driven by ongoing high demand for low and medium-voltage products, while Process Automation grew +10% with notable strength across energy and hydrogen industries. Robotics grew +28%, driven by the automotive segment, which may now be slowing but the division remains well placed long-term given the need for increased automation resulting from ageing demographics in core markets including Europe and China. ABB commands no.1 or no.2 global market positions across its main market segments, all of which are supported by strong long-term secular growth drivers. The shift to a decentralised incentivised model under CEO Bjorn Rosengren continues to yield fruit as noncore divisions such as Turbocharging are spun off and group margins and returns rise. Meanwhile the percentage of recurring service revenue (just over 20%) remains well below industrial efficiency peers such as Honeywell at 35%, and margins well below Atlas Copco at around 25%; all suggesting further medium-term potential. In short, this is a business that we feel is well placed to continue to grow the dividend (2.6% yield plus ongoing \$1bn buyback through March 2024) and invest at attractive rates of return for a long time to come.

Melexis (-13.3%) which makes analogue semiconductors and sensors primarily for electric vehicles, also reported robust Q1 sales growth of +24% year-on-year and EBIT +22% year-on-year. Current sensors, embedded motor drivers and embedded lighting were cited as areas of notable strength. Demand remains significantly ahead of supply and end markets appear in good health. Management



is particularly upbeat on the prospects for sensors and drivers used in thermal management applications for battery range optimisation and cite a ramp-up in its embedded lighting products into new car platforms. However, the market responded negatively to news that Melexis had made down payments to X-Fab (owned by parent company Xtrion which owns 50% plus one share of Melexis) in order to secure increased wafer capacity necessary to respond to strong demand for Melexis products, raising caution over the trajectory for margins in spite of confirmation that price clauses cover both the demand and supply side of contracts. Irrespective of supply bottlenecks, Melexis is a capital-light innovative business with gross margins that have remained stable over time around at above 40%, and the company remains well placed in our view to continue to invest and grow the dividend (4.1% yield, +35% year-on-year) for the long term.

TietoEVRY (-12.6%) was the second worst performing position in the fund in Q2, significantly underperforming the IT sector. Weakness was driven primarily by two factors. The SVB banking crisis and knock-on effects on European banks including the forced takeover of Credit Suisse by



UBS resulted in weak sentiment towards bank service providers amid expectations for reduced bank lending and lower investment. With Financial Services representing some 15% of TietoEVRY sales, any long-term impact should be relatively benign. Q1 results highlighted both a slight moderation in growth at and ongoing costs associated with strategic reorganization of traditional infrastructure services (Transform & Connect) into one Tech Services division, along with the ongoing review of Banking services operations. The potential spin out of traditional Tech Services makes sense given the broad acceleration in cloud and would result in a more focused, higher-return portfolio focused on the areas of software engineering, industry and healthcare. The shares, on 10.3x/9.7x 2023/4 earnings and a 6.3% dividend yield (+4% year-on-year) remain cheap vs peers and history and completely at odds with medium-term company targets for a Group 8-10% revenue CAGR at 15-16% EBITA margin vs. 12.3% at Q1 2023. The one-off costs will pass and we await the potential spin-out of more capital-intensive Tech Services and Banking operations with interest.

GUINNESS

PORTFOLIO METRICS

The four key tenets to our approach are quality, value, dividend, and conviction. We follow these metrics at the portfolio level to make sure we are providing what we say we will.

At the quarter end, we are pleased to report that the portfolio continues to deliver on all four of these measures relative to the benchmark MSCI Europe ex UK Index.

		Fund	MSCI Europe ex UK Index
Quality	Debt / equity	68.5%	179.4%
Return on equity		24.0%	12.9%
Value	PE (2023e)	13.1	13.2
	FCF Yield	6.8%	6.9%
Dividend	Dividend Yield (LTM)	3.4%	3.3%
	Weighted average payout ratio	54.0%	52.1%
Conviction	Number of stocks	30	344
	Active share	83%	-

Source: Guinness Global Investors, Bloomberg. Data as of 30.06.2023

Historic yield reflects the distributions declared over the past 12 months expressed as a percentage of the mid-market price, as at the date shown. It does not include any preliminary charges. Investors may be subject to tax on the distribution.

OUTLOOK

Our focus on companies with a proven track record of generating persistent high cash returns in all weather, alongside strong balance sheets and the presence of structural growth drivers, leaves the strategy well placed in an uncertain environment characterised by inflation, rising interest rates and recent concerns around bank capital adequacy. In this context, the portfolio's main overweight sectors Staples, Financials and Industrials have a track record for passing on price rises, offering upside exposure to rising interest rates and benefiting from higher levels of capital investment relating to green investment. Good portfolio balance with 45% defensives and 55% quality cyclicals sets the strategy apart from many income funds which focus on higher dividend yields across highly cyclical and regulated sectors or undertake barbell strategies. In the near term, good fund liquidity (average market cap \$63bn) and low leverage leaves the Fund well placed in case of further tightening of interest rates and liquidity. Longer-term structural growth drivers including resurgent Asian demand growth and climate capex should prove supportive for the Fund's focus on globally leading companies listed in Europe.

An equally weighted conviction portfolio of high-quality companies trading at reasonable valuations paying moderate to high and growing dividends is an attractive profile in any environment. Your Fund offers significantly higher return characteristics and favourable balance sheet metrics compared to the wider market, whilst trading on a valuation multiple approximately in line with the Index. In general, our portfolio companies exhibit strong levels of self-determination, characterised by market leadership positions, widening moats, aligned interests and long runways for growth. We believe that whatever the weather this is a good place to be.

Thank you for your continued support.

Portfolio Manager

Nick Edwards



GUINNESS EUROPEAN EQUITY INCOME FUND - FUND FACTS							
Fund size	\$10.1m						
Fund launch	19.12.2013						
Benchmark	MSCI Europe ex UK TR						
Historic yield	3.3% (Y GBP Dist)						

Historic yield reflects the distributions declared over the past 12 months expressed as a percentage of the mid-market price, as at the latest month end. It does not include any preliminary charges. Investors may be subject to tax on the distribution.

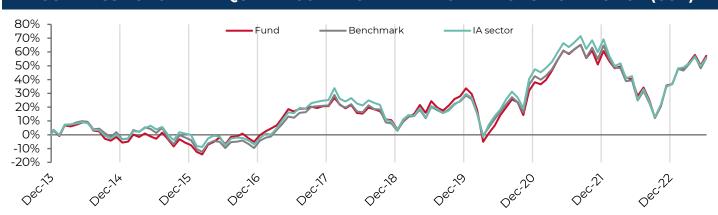
GUINNESS EUROPEAN EQUITY INCOME FUND - PORTFOLIO Top 10 holdings Sector Country Universal Music Group 3.4% Industrials 23.5% France 26.5% Schneider Electric 3.4% Germany 13.1% Financials 23.0% Novo Nordisk 3.4% Switzerland 13.1% Melexis 3.4% Consumer 19.4% Staples Banca Generali 3.4% Sweden 6.7% Deutsche Post 3.4% 13.3% Health Care 6.7% Italy Assa Abloy AB 3.4% Information Denmark 6.6% 9.8% ABB 3.3% Technology Netherlands 6.6% Mapfre 3.3% Consumer 6.6% Discretionary Legrand SA 3.3% Finland 6.5% Communication 3.4% Belgium 3.4% Services Top 10 holdings 33.8% 9.8% Other Cash 0.9% Number of holdings 30

Past performance does not predict future returns.

GUINNESS EUROPEAN EQUITY INCOME FUND - CUMULATIVE PERFORMANCE									
Total Return (GBP)	1 Month	YTD	1 yr	3 yr	5 yr	10 yr			
Fund	+2.0%	+8.8%	+17.3%	+33.8%	+41.6%	-			
MSCI Europe ex UK TR	+2.4%	+9.0%	+19.0%	+29.6%	+39.0%	-			
IA Europe Excluding UK TR	+1.4%	+7.9%	+18.4%	+28.0%	+33.4%	-			
Total Return (USD)	1 Month	YTD	1 yr	3 yr	5 yr	10 yr			
Fund	+4.6%	+14.9%	+22.8%	+37.7%	+36.3%	-			
MSCI Europe ex UK TR	+5.1%	+15.2%	+24.6%	+33.4%	+33.8%	-			
IA Europe Excluding UK TR	+4.0%	+14.0%	+24.0%	+31.7%	+28.4%	-			
Total Return (EUR)	1 Month	YTD	1 yr	3 yr	5 yr	10 yr			
Fund	+2.2%	+12.4%	+17.7%	+41.8%	+45.9%	-			
MSCI Europe ex UK TR	+2.7%	+12.7%	+19.4%	+37.3%	+43.2%	-			
IA Europe Excluding UK TR	+1.6%	+11.5%	+18.8%	+35.6%	+37.4%	-			

GUINNESS EUROPEAN EQUITY INCOME FUND - ANNUAL PERFORMANCE										
Total Return (GBP)	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Fund	-4.2%	+17.5%	+0.1%	+23.7%	-8.8%	+10.7%	+28.5%	+3.6%	-3.0%	-
MSCI Europe ex UK TR	-7.6%	+16.7%	+7.5%	+20.0%	-9.9%	+15.8%	+18.6%	+5.1%	-0.7%	-
IA Europe Excluding UK TR	-9.0%	+15.8%	+10.3%	+20.3%	-12.2%	+17.3%	+16.4%	+9.3%	-0.9%	-
Total Return (USD)	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Fund	-14.9%	+16.4%	+3.3%	+28.6%	-14.0%	+21.2%	+7.8%	-2.0%	-8.6%	-
MSCI Europe ex UK TR	-18.0%	+15.7%	+10.9%	+24.8%	-15.1%	+26.8%	-0.6%	-0.7%	-6.6%	-
IA Europe Excluding UK TR	-19.2%	+14.7%	+13.8%	+25.2%	-17.3%	+28.4%	-2.4%	+3.3%	-6.7%	-
Total Return (EUR)	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
Fund	-9.3%	+25.2%	-5.2%	+31.1%	-9.8%	+6.4%	+10.9%	+9.0%	+3.9%	-
MSCI Europe ex UK TR	-12.6%	+24.4%	+1.8%	+27.1%	-10.9%	+11.4%	+2.4%	+10.7%	+6.4%	-
IA Europe Excluding UK TR	-13.9%	+23.4%	+4.4%	+27.5%	-13.1%	+12.8%	+0.5%	+15.1%	+6.2%	-

GUINNESS EUROPEAN EQUITY INCOME FUND - PERFORMANCE SINCE LAUNCH (USD)



Source: FE fundinfo to 30.06.23. Investors should note that fees and expenses are charged to the capital of the Fund. This reduces the return on your investment by an amount equivalent to the Ongoing Charges Figure (OCF). The current OCF for the share class used for the fund performance returns is 0.89%. Returns for share classes with a different OCF will vary accordingly. Transaction costs also apply and are incurred when a fund buys or sells holdings. The performance returns do not reflect any initial charge; any such charge will also reduce the return.



TB Guinness European Equity Income Fund

TB GUINNESS EUROPEAN EQUITY INCOME FUND - FUND FACTS							
Fund size	£0.7m						
Fund launch	30.12.2022						
Benchmark	MSCI Europe ex UK TR						

тв с	UINNESS E	EUROPEAN EQ	UITY INCOME FUI	ND - PORTFOL	IO	
Top 10 holdings		Sector		Country		
Universal Music Group	3.5%	Industrials	23.5%	- France		26.5%
Banca Generali	3.4%		-	-		20.070
Legrand SA	3.4%	Financials	23.0%	Switzerland -	13.2%	
Assa Abloy AB	3.4%	Consumer	10 (0)	Germany	13.1%	
Roche Holding	3.4%	Staples .	19.4%	- Italy	6.7%	
AXA	3.4%	Health Care	13.3%	- Sweden	6.7%	
Schneider Electric	3.4%			-		
Deutsche Post	3.4%	Information Technology	9.8%	Netherlands -	6.6%	
Amundi	3.4%	Consumer		Denmark	6.4%	
Deutsche Boerse	3.3%	Discretionary .	6.6%	- Finland	6.4%	
		Communication Services	3.4%	Spain	3.3%	
Top 10 holdings	33.9%	Cook	0.00/	- Other	9.8%	
Number of holdings	30	Cash	0.9%	-		

TB Guinness European Equity Income Fund

Past performance does not predict future returns.

TB GUINNESS EUROPEAN EQUITY INCOME FUND - CUMULATIVE PERFORMANCE										
Total Return (GBP)	1 Month	YTD	1 yr	3 yr	5 yr	10 yr				
MSCI Europe ex UK TR	-	-	-	-	-	-				
IA Europe Excluding UK TR	-	_	_	-	-	_				

TB GUINNESS EUROPEAN EQUITY INCOME FUND - ANNUAL PERFORMANCE										
Total Return (GBP)	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
MSCI Europe ex UK TR	-	-	-	-	-	-	-	-	-	-
IA Europe Excluding UK TR	-	_	_	_	-	-	-	-	-	-

TB GUINNESS EUROPEAN EQUITY INCOME FUND - PERFORMANCE SINCE LAUNCH (GBP)

For regulatory reasons, we are unable to provide performance information where the track record is less than 12 months.

Source: FE fundinfo to 30.06.23. Investors should note that fees and expenses are charged to the capital of the Fund. This reduces the return on your investment by an amount equivalent to the Ongoing Charges Figure (OCF). The current OCF for the share class used for the fund performance returns is 0.89%. Returns for share classes with a different OCF will vary accordingly. Transaction costs also apply and are incurred when a fund buys or sells holdings. The performance returns do not reflect any initial charge; any such charge will also reduce the return.



IMPORTANT INFORMATION

Issued by Guinness Global Investors which is a trading name of Guinness Asset Management Limited which is authorised and regulated by the Financial Conduct Authority.

This report is primarily designed to inform you about the Guinness European Equity Income Fund and the TB Guinness European Equity Income Fund. It may provide information about the Funds' portfolio, including recent activity and performance. It contains facts relating to the equity markets and our own interpretation. Any investment decision should take account of the subjectivity of the comments contained in the report.

This document is provided for information only and all the information contained in it is believed to be reliable but may be inaccurate or incomplete; any opinions stated are honestly held at the time of writing, but are not guaranteed. The contents of the document should not therefore be relied upon. It should not be taken as a recommendation to make an investment in the Funds or to buy or sell individual securities, nor does it constitute an offer for sale.

GUINNESS EUROPEAN EQUITY INCOME FUND

Documentation

The documentation needed to make an investment, including the Prospectus, the Key Information Document (KID), Key Investor Information Document (KIID) and the Application Form, is available in English from www.guinnessgi.com or free of charge from:-

• the Manager: Link Fund Manager Solutions (Ireland) Ltd (LFMSI), 2 Grand Canal Square, Grand Canal Harbour, Dublin 2, Ireland; or the Promoter and Investment Manager: Guinness Asset Management Ltd, 18 Smith Square, London SW1P 3HZ.

LFMSI, as UCITS Man Co, has the right to terminate the arrangements made for the marketing of funds in accordance with the UCITS Directive.

Investor Rights

A summary of investor rights in English is available here:https://www.linkgroup.eu/policy-statements/irish-management-company/

Residency

In countries where the Fund is not registered for sale or in any other circumstances where its distribution is not authorised or is unlawful, the Fund should not be distributed to resident Retail Clients. **NOTE: THIS INVESTMENT IS NOT FOR SALE TO U.S. PERSONS.**

Structure & regulation

The Fund is a sub-fund of Guinness Asset Management Funds PLC (the "Company"), an open-ended umbrellatype investment company, incorporated in Ireland and authorised and supervised by the Central Bank of Ireland, which operates under EU legislation. If you are in any doubt about the suitability of investing in this Fund, please consult your investment or other professional adviser.

Switzerland

This is an advertising document. The prospectus and KID for Switzerland, the articles of association, and the annual and semi-annual reports can be obtained free of charge from the representative in Switzerland, Carnegie Fund Services S.A., 11, rue du Général-Dufour, 1204 Geneva, Switzerland, Tel. +41 22 705 11 77, www.carnegie-fund-services.ch. The paying agent is Banque Cantonale de Genève, 17 Quai de l'Ile, 1204 Geneva, Switzerland.

Singapore

The Fund is not authorised or recognised by the Monetary Authority of Singapore ("MAS") and shares are not allowed to be offered to the retail public. The Fund is registered with the MAS as a Restricted Foreign Scheme. Shares of the Fund may only be offered to institutional and accredited investors (as defined in the Securities and Futures Act (Cap.289)) ('SFA') and this material is limited to the investors in those categories.

TB GUINNESS EUROPEAN EQUITY INCOME FUND

Documentation

The documentation needed to make an investment, including the Prospectus, the Key Investor Information Document (KIID) and the Application Form, is available in English from www.tbaileyfs.co.uk or free of charge from:-

T. Bailey Fund Services Limited ("TBFS") 64 St James's Street Nottingham NG1 6FJ General enquiries: 0115 988 8200 Dealing Line: 0115 988 8285 E-Mail: clientservices@tbailey.co.uk

T. Bailey Fund Services Limited is authorised and regulated by the Financial Conduct Authority.

Residency

In countries where the Fund is not registered for sale or in any other circumstances where its distribution is not authorised or is unlawful, the Fund should not be distributed to resident Retail Clients.

Structure & regulation

The Fund is a sub-fund of TB Guinness Investment Funds, an investment company with variable capital incorporated with limited liability and registered by the Financial Conduct Authority.

Telephone calls will be recorded and monitored.

